

Moving Average Sales Forecast

For the Year 2009

Forecasted Sales Based on:

	Actual Sales	1 Year Moving Average	6 Month Moving Average	3 Month Moving Average	Running Total of Actual Sales
1999					
Jan	\$100,000				\$100,000
Feb	\$101,300				\$201,300
Mar	\$102,617				\$303,917
Apr	\$103,951			\$101,306	\$407,868
May	\$105,302			\$102,623	\$513,170
Jun	\$106,671			\$103,957	\$619,841
Jul	\$108,058		\$103,307	\$105,308	\$727,899
Aug	\$109,463		\$104,650	\$106,677	\$837,362
Sep	\$110,886		\$106,010	\$108,064	\$948,248
Oct	\$112,327		\$107,388	\$109,469	\$1,060,575
Nov	\$113,787		\$108,785	\$110,892	\$1,174,362
Dec	\$115,267		\$110,199	\$112,333	\$1,289,629
Total	\$1,289,629				
2000					
Jan	\$120,000	\$107,469	\$111,631	\$113,794	\$120,000
Feb	\$125,000	\$109,136	\$113,622	\$116,351	\$245,000
Mar		\$111,111	\$116,211	\$120,089	
Apr					
May					
Jun					
Jul					
Aug					
Sep					
Oct					
Nov					
Dec					
Total	\$245,000	\$327,716	\$341,464	\$350,234	